



# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You are completing software and license inventories. You need to ensure that each entry of the license inventory automatically matches entries in the software inventory so that no additional work is required to obtain a match. What are two possible ways to achieve this goal? (Each correct answer presents a complete solution. Choose two.)

- A. Ensure that the scan tool provides a software catalog or aliases that exactly match the names of installed copies and purchased licenses.
- B. Where the license name contains license-type information, such as Update, remove the information to facilitate a match.
- C. Ensure that the names from the software that is scanned on desktops and servers exactly match the names in the license inventory.
- D. Ensure that the name of every software entry contains license types, such as Update or Original Equipment Manufacturer (OEM), to meet the requirements of a match.

Correct Answer: AC

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**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. The customer wants to conduct a scan by using a deployment tool that is not designed for software inventories. You need to explain to the customer why he should purchase a separate scan tool for SAM. Which two reasons should you use? (Each correct answer presents part of the solution. Choose two.)

- A. A specialized SAM scan tool enhances the functionality of the existing deployment tool.
- B. The deployment tool does not provide information on versions, patches, and service releases.
- C. A specialized SAM scan tool reduces the need for ongoing, labor-intensive reviews.
- D. The deployment tool reports only on software from its own publisher.

Correct Answer: AB

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**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. The company needs to ensure that software on all company computers is accounted for in the initial inventory. You need to find out if the audit software is found on all the computers. Which method should you use?

- A. Ask to see the list of company assets that the finance department prepares annually.
- B. Ask to see the hardware inventory that is used in the financial statements. Validate the inventory by asking the information technology (IT) personnel who are responsible for hardware and software how many computers are not in use and where those computers are stored.
- C. Ask to visit the server room and phone closet.

D. Ask to see the storage area where retired computers are stored. Perform a random check of the hard disks to find out if they were erased. If the hard disks were not erased, verify that the audit software is present.

Correct Answer: A

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#### QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. You review the license collateral and suspect that some of the Microsoft installation media is counterfeit. You need to find out if the media is counterfeit. What should you do?

- A. Verify the media against the Business Software Alliance (BSA) database of purchased software.
- B. Send the media to the Product Identification (PID) office in the legal and corporate affairs department for investigation.
- C. Return the media to where it was purchased, and ask for replacements.
- D. Count the media as valid, because it was purchased in good faith.

Correct Answer: A

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#### QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. The customer gives you evidence that Original Equipment Manufacturer (OEM) copies of Microsoft Office 97 Standard were purchased with hardware that the company recently discarded. The customer wants to use these copies of Office 97 Standard to purchase version upgrades of Office Professional 2003. You need to tell the customer how to achieve a valid upgrade path. What should you tell the customer?

- A. OEM software is linked to hardware. The software cannot be used with any hardware other than the hardware that was purchased with the OEM software.
- B. The customer can sell the original software and use the proceeds to buy new software.
- C. The customer can install Office 97 Standard on new hardware, but the software cannot be upgraded.
- D. The customer can install the version upgrades and use the OEM media as the qualifying upgrade product.

Correct Answer: C

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