



# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You discover that the customer uses academic versions of software for the companys training lab. You need to identify an appropriate course of action. What should you do?

- A. Accept the academic versions as valid, because the employees who purchased the licenses are former professors.
- B. Check the license agreement to see if and how many academic licenses the customer is allowed to use and for what purposes.
- C. Disallow the licenses, because academic licenses are never valid in private companies.
- D. Accept the academic versions as valid, because the academic versions are the property of your customer.

Correct Answer: B

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**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a SAM review. You need to analyze the effectiveness of the companys software purchasing policies. Which method should you use?

- A. Ask employees how they purchase software, what they do with the receipts, and what they do with the license after installing the software.
- B. Follow the audit trail for purchasing software. Look for software purchases through a central purchasing department, and look for reimbursement of software that is purchased and reported on employee expense reports.
- C. Review employee expense reports. Check purchases against the installed software report that is produced by the audit software.
- D. Ask the purchasing manager how he or she tracks software purchases.

Correct Answer: B

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**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. The company is divided into five subsidiaries. Each subsidiary purchases software separately. The purchasing process is not well organized. All subsidiaries purchase software on demand. You need to review and centralize the customers software purchasing process. Which action or actions should you perform? (Choose all that apply.)

- A. Obtain an overview of the purchasing behavior of all subsidiaries.
- B. Analyze how demand is assessed.
- C. Revisit the purchasing process regularly.
- D. Identify the dependencies of the purchasing process.

Correct Answer: ABCD

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#### QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The customer wants to conduct a scan by using a deployment tool that is not designed for software inventories. You need to explain to the customer why he should purchase a separate scan tool for SAM. Which two reasons should you use? (Each correct answer presents part of the solution. Choose two.)

- A. A specialized SAM scan tool enhances the functionality of the existing deployment tool.
- B. The deployment tool does not provide information on versions, patches, and service releases.
- C. A specialized SAM scan tool reduces the need for ongoing, labor-intensive reviews.
- D. The deployment tool reports only on software from its own publisher.

Correct Answer: AB

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#### QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. An audit reveals that more software is installed than the licenses and proofs of purchase authorize. You need to recommend a reliable method of organizing licenses and other documentation. Which method should you recommend?

- A. Maintain a locked closet or room where original packaging, manuals, and media are archived.
- B. Designate an area in each department, and assign an employee the responsibility for maintaining the area. Allow free and open access to the area.
- C. Store license agreements and media in a controlled access area. Include a system of summarizing the contents for easy reference and retrieval. Also include notations about special provisions.
- D. Require employees to keep manuals, original media, and other documentation locked in a secure location. Do not allow anyone else to use the documentation.

Correct Answer: B

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