

700-037^{Q&As}

Advanced Collaboration Architecture Sales Specialist

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QUESTION 1

Which statement about Medianet is true?

- A. Medianet enables integration of video infrastructure with network infrastructure
- B. Medianet enables Cisco Collaboration network management.
- C. Medianet is an intelligent network that is optimized for rich media.
- D. Medianet is the network infrastructure layer of video networks.

Correct Answer: C

Reference: http://www.cisco.com/web/solutions/medianet/docs/entMedianet_wp0109.pdf (page 1, second para)

QUESTION 2

Which three statements about Cisco VCS are true? (Choose three.)

- A. It is available as a standalone appliance, but not as an application for virtual environments
- B. It offers interoperability with third-party unified communications. IP telephony networks, and VoIP and video systems.
- C. It simplifies session management and control of Cisco Telepresence conferences
- D. It facilitates business-to-business Cisco Telepresence and video communications as long as it is within firewall limits.
- E. It works with Cisco Unified Communications and VoIP solutions to provide an optimal user experience, regardless of location or device.
- F. It can be deployed as Cisco Telepresence Video Communication Server control for internal and external communication

Correct Answer: BCD

Reference: <http://www.cisco.com/en/US/products/ps11337/>

QUESTION 3

Which two options are differentiators of the Cisco Collaboration Architecture? (Choose two.)

- A. Collaboration tools are set up all at once
- B. Ability of Cisco to integrate with many other collaboration solutions
- C. Integration of Cisco Presence into the solution
- D. Business-to-business extensibility
- E. Prestige of the solution

Correct Answer: BD

QUESTION 4

Which three statements about Cisco Unified Communications Manager are true? (Choose three.)

- A. It supports the full range of collaboration services only on Cisco devices
- B. It supports the full range of collaboration services on Cisco and third-party devices.
- C. It is used only to support voice routing and calling
- D. It replaces the analog technology of PBX with a centralized IP-based communications infrastructure.
- E. It is at the center of the Cisco collaboration architecture.
- F. It combines the analog technology of PBX with a centralized IP-based communications infrastructure.

Correct Answer: BDE

QUESTION 5

Which three statements about the Cisco Voice Messaging portfolio are true? (Choose three.)

- A. Cisco Unity Connection could be installed on a router.
- B. Cisco Unity Connection supports up to 20,000 mailboxes per server.
- C. Cisco Unity Express supports up to 500 mailboxes.
- D. Cisco Unity Express could be installed on a Cisco MCS server
- E. Cisco Unity Express supports redundancy.
- F. Cisco Unity Express offers integrated auto attendant capabilities
- G. Cisco Unity Connection messaging access is only supported via IP phones and email clients
- H. Cisco Unity is offered as an appliance running on Linux.

Correct Answer: BEF

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