

700-037^{Q&As}

Advanced Collaboration Architecture Sales Specialist

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QUESTION 1

Which three options are benefits of Cisco Prime Collaboration? (Choose three)

- A. It enables comprehensive monitoring and diagnostics for Cisco Unified Communications and Cisco Telepresence systems.
- B. It provides historical reporting and trending on Collaboration business metrics.
- C. It verifies whether the network is secure and efficient.
- D. It enables automatic monitoring and repair of Cisco devices and software applications.
- E. It reduces the expertise needed to manage changes that occur when the network is operational
- F. It ensures consistent configurations by increasing the per-user configuration time

Correct Answer: ABE

QUESTION 2

Which option aligns licensing to these three key role-based licenses: Power User, Information Worker, and Officer Worker?

- A. Right-to-Use Licenses
- B. Cisco Unity Connection 9.0 Licensing
- C. Cisco Unified Workspace Licensing
- D. Device License Units

Correct Answer: C

QUESTION 3

Which two are features of Cisco Unified Communications Manager Business Edition 6000? (Choose two.)

- A. It supports Cisco Unified Contact Center Express.
- B. It is backwards compatible, which means that it will run on old Cisco MCS hardware
- C. It runs on the Cisco MCS 7890 hardware.
- D. It unifies desk phone, wireless phone, IP phone, and instant messaging.
- E. It has capacity for 75 to 300 users and supports up to 10 sites

Correct Answer: AD

QUESTION 4

Which option is an application in the Cisco IOS Software that provides call processing for as few as 15 and as many as 450 Cisco Unified IP Phones?

- A. Cisco Unified Communications Manager Express
- B. Cisco Unified Computing System
- C. Cisco Integrated Media Engine
- D. Cisco Emergency Responder

Correct Answer: A

Reference: http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps4625/data_sheet_c78-634095.html

QUESTION 5

Which three options are ways that customers benefit from the Cisco Technology Developer Program? (Choose three.)

- A. Complete access to Cisco technologies and support resources
- B. Faster, more successful deployments
- C. Display the Cisco Compatible logo in association with their product offering
- D. Exponentially expands the number and quality of rich, new business solutions
- E. Opportunity to participate in Cisco research and development to develop next-generation Cisco Collaboration solutions

Correct Answer: CDE

Reference:

http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/c22_728428_third_party_apps.pdf

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