



700-104^{Q&As}

Business Edition 6000 for Account Managers

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QUESTION 1

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice, video, voice messaging, desktop sharing, and conferencing services from any device?

- A. Cisco AnyConnect client
- B. Cisco Jabber client
- C. Cisco WebEx Messenger client
- D. Cisco Unified Personal Communicator client

Correct Answer: B

Reference: http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf (slide 15)

QUESTION 2

Which value does the Cisco Business Edition 6000 bring to midmarket businesses?

- A. adding video collaboration capabilities on top of the existing telephony system
- B. co-location with the existing telephony system
- C. advanced collaboration functionalities on a single server
- D. enhanced collaboration functionalities by adding only a few additional servers

Correct Answer: A

Reference:

http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data_sheet_c78-638921.html

QUESTION 3

Which two business impacts do Cisco collaborative technologies bring into employee innovation? (Choose two.)

- A. scale workforce expertise with the organization
- B. reduce sales cycle time
- C. accelerate time to market
- D. unify the supply chain and partnerships
- E. reduce complexity and control costs

Correct Answer: AE



QUESTION 4

Which application adds advanced video conferencing capabilities to Cisco Business Edition 6000?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Communications Manager IM and Presence
- C. Cisco VCS
- D. Cisco Unity Connection

Correct Answer: C

QUESTION 5

Which three Cisco Unified Communications and Collaboration applications are part of a basic Cisco Business Edition bundle? (Choose three.)

- A. Cisco Unity Connection
- B. Cisco Unified Provisioning
- C. Manager Business Edition
- D. Cisco Unified Attendant Console
- E. Cisco Unified Communications Manager
- F. Cisco Unified Contact Center Express

Correct Answer: ABE

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