VCE & PDF
Lead4Pass.com

700-104^{Q&As}

Business Edition 6000 for Account Managers

Pass Cisco 700-104 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/700-104.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which server virtualization technology is used with Cisco Business Edition 6000 to support multiple applications running on the same physical server?

A. Microsoft

B. Citrix

C. VMware

D. Cisco

Correct Answer: C

QUESTION 2

Which four application layers comprise the Cisco Collaboration Architecture? (Choose four.)

A. Unified Access

B. Unified Communications

C. Unified Computing

D. Customer Collaboration

E. Collaboration Applications

F. Cisco TelePresence

Correct Answer: BDEF

QUESTION 3

Which three of these are major management pain points in relation to collaboration? (Choose three.)

A. Manage customers, partners, and employees with different cultural backgrounds

B. Manage IT networks to follow rapidly changing technology

C. Respond to rapidly changing market trends

D. Manage working with virtual teams and different time zones

E. Manage keeping organizational structure unchanged while adapting to new market trends

Correct Answer: BCD

QUESTION 4

Which three are Cisco differentiators when comparing with competitors in collaboration technology? (Choose three.)

A. Cisco is a dominant leader in the collaboration industry, the only one with architectural vision.

B. Only Cisco can provide a complete product and services portfolio for collaboration solutions.

C. Unlike other competitors in unified communications, Cisco also delivers its own networking and data center solutions.

D. Cisco works closely with an industry-leading network of partners and resellers and does not compete with them.

E. Only Cisco can deliver integrated telepresence solutions.

Correct Answer: ACD

QUESTION 5

When selling a Cisco Business Edition 6000 solution to a customer that plans to upgrade from an old voice collaboration solution, which three of these are some of the key messages that you would need to present to the customer? (Choose three.)

A. Cisco Business Edition 6000 brings all collaboration functionalities on one single server.

B. Adding additional collaboration applications can simply be done by adding additional Cisco UCS C-Series servers into the network.

C. Cisco Business Edition 6000 reduces the risk of outdated technology and reduces dependency on service providers.

D. Cisco Business Edition 6000 simplifies collaboration management by introducing a dedicated II team that is focused on only the collaboration solution.

E. Cisco business Edition 6000 lowers collaboration solution costs and the costs of adding new users and functionalities.

Correct Answer: BCD

[700-104 PDF Dumps](https://www.lead4pass.com/700-104.html)   [700-104 VCE Dumps](https://www.lead4pass.com/700-104.html)   [700-104 Braindumps](https://www.lead4pass.com/700-104.html)

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket: