

# 700-501<sup>Q&As</sup>

### SMB Specialization for Engineers

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#### **QUESTION 1**

Which Cisco web tool should partners consult who want presales advice on planning and deploying Cisco Unified Computing deployments?

- A. Cisco Plan Design Manage Help Desk
- B. Cisco Customer Success Stories
- C. Cisco TAC
- D. Cisco Validated Designs

Correct Answer: D

#### **QUESTION 2**

Which two Cisco ISR series are needed to support a Cisco ServicesReady Engine to deploy services on demand? (Choose two.)

- A. 2900 Series
- B. 2800 Series
- C. 3900 Series
- D. 800 Series
- Correct Answer: AC

#### **QUESTION 3**

Which two characteristics describe a successful mobility installation? (Choose two.)

- A. Cisco Telepresence EX90 JS.
- B. Growasyougo deployment.
- C. Access to information by any user, from any location, from any device.
- D. SMARTnet on every device.

Correct Answer: BC

#### **QUESTION 4**

Which two customer benefits can be realized with Cisco Unified Data Center? (Choose two.)

A. 50 percent faster disaster recovery.



- B. 60 percent less cost for cooling and power.
- C. 15 percent faster in application performance, 40 percent less in infrastructure costs.
- D. 50 percent less time in application deployment.

Correct Answer: AB

#### **QUESTION 5**

Which three components are in Cisco ExpressPod? (Choose three.)

- A. Cisco Application Server Engine
- B. Cisco UCS CSeries Servers
- C. EMC Storage
- D. HP Servers
- E. NetApp Storage
- F. Cisco Nexus Switches
- G. Fujitsu Storage
- Correct Answer: BEF

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