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QUESTION 1

Which Cisco web tool should partners consult who want presales advice on planning and deploying Cisco Unified Computing deployments?

- A. Cisco Plan Design Manage Help Desk
- B. Cisco Customer Success Stories
- C. Cisco TAC
- D. Cisco Validated Designs

Correct Answer: D

QUESTION 2

Which Cisco tool provides scripted, repeatable presentations, and customized pilots in real time with real equipment?

- A. FindIt
- B. Cisco Commerce Workspace
- C. Cisco Partner Education Connection
- D. Cisco dCloud
- E. Cisco Network Discovery

Correct Answer: D

QUESTION 3

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

- A. Spanning Tree
- B. Smart Install
- C. Auto SmartPorts
- D. Smart CallHome
- E. Solarpowered
- F. Uninterruptable power

Correct Answer: BCD

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QUESTION 4

Which two components are required for a Cisco centralized wireless deployment? (Choose two.)

- A. Cisco Centralized AirNet
- B. Cisco Wireless LAN Controller
- C. Cisco SIO
- D. Cisco AiroNet Access Point
- E. Cisco Prime
- F. Cisco ISR

Correct Answer: BD

QUESTION 5

Which two product portfolios help make up the Cisco Office in a Box solution? (Choose two.)

- A. Cisco UCS ESeries Servers
- B. Cisco ISR 1900, 2900 and 3900 Series
- C. Cisco Nexus 5000
- D. Cisco ISR 2900 and 3900 Series
- E. Cisco UCS CSeries Servers
- F. Cisco Nexus 3048

Correct Answer: AD

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