

# HP2-B110<sup>Q&As</sup>

Selling HP Imaging and Printing Supplies – Exam

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#### **QUESTION 1**

What represents illegal competition in the after-market?	What represents	illegal	competition	in the	after-market?
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- A. Retail
- B. Third-party products
- C. Counterfeit
- D. Refill

Correct Answer: C

#### **QUESTION 2**

Which statement best describes the warranty on HP laser supplies?

- A. As long as the printer is not indicating the end of life of the cartridge, the warranty covers defects from materials and workmanship.
- B. HP offers 6 months of warranty for all HP laser supplies.
- C. HP offers a warranty that is defined by local legislation, which varies from 6 to 24 months.
- D. No warranty is applicable to HP laser supplies.

Correct Answer: A

#### **QUESTION 3**

Which feature is included in a Laser printing system?

- A. Charging roller
- B. Tri-color cartridge
- C. Adaptive lighting
- D. Print head

Correct Answer: A

#### **QUESTION 4**

What best describes the challenges of office papers?

A. Toner needs to be absorbed by the paper so laser paper has a special porous surface coating.



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- B. Ink is liquid and toner is dry. so office paper needs to be designed for each technology and those papers should only be used in the appropriate printer
- C. Ink is absorbed, and toner is heated, so office paper needs to handle both technologies.
- D. Ink and laser printing have the same paper requirements, so office paper just needs to be cheap.

Correct Answer: B

#### **QUESTION 5**

What results when a non-HP cartridge is used on an HP printer?

- A. If the printer senses the cartridge it will report this back to HP so the printer is excluded from warranty.
- B. If the non-HP cartridge is the direct cause of a printer\\'s failure, it will not be covered under HP- warranty.
- C. The printer will print at a lower quality but at a higher speed.
- D. The original HP Universal Print Driver will not support the printer anymore

Correct Answer: B

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