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QUESTION 1

What are the benefits of cloud storage7 (Select two.)

A. low cost

B. accurate and easy retrieval of documents

C. zero paper use in your office

D. brings down the barriers to color printing

E. access from everywhere

F. easy to set up supplies alerts for your printers

Correct Answer: AE

QUESTION 2

Which capability of the HP Workstation Z1 is key to its serviceability?

A. flexible placement options

B. USB 3.0 support

C. flexible configuration options

D. tool-less access

Correct Answer: D

QUESTION 3

What percentage of businesses plan to make changes to their business processes, workflow, and employee roles in order to incorporate mobility?

A. 10%

B. 26%

C. 46% D. 73%

Correct Answer: D

QUESTION 4

Which mobile product should you recommend for a healthcare user?

A. HP EliteBook Folio

B. HPZ1 Workstation

C. HPProBook600

D. HP Elitepad 1000 with a healthcare jacket

Correct Answer: D

QUESTION 5

Where is the customer value in using an HP Enterprise MFP device\\'?

A. Every dollar spent printing involves another nine dollars to manage it, so there is a huge potential for cost savings

B. They use the lowest priced toner cartridges

C. They are the smallest MFPs in the market, which gives the customer more space on their desktop.

D. They are ink-based only: therefore, they give you the lowest cost per page

Correct Answer: A

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