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QUESTION 1

Which solution do 70% of businesses agree can improve productivity by three times or more\\'?

- A. Anti-BIOS attack solutions
- B. Database management solutions
- C. Workflow solutions
- D. E-Print solutions

Correct Answer: C

Reference:

https://h30550.www3.hp.com/connect/fileDownload/session/DC1241243222405668101CEAD1 F77090/BB2159_Discover%202013-BB2159.pdf (slide 6)

Security threats continue to be a real issue: according to the Ponemon Institute, the average cost per incident of corporation information theft is \$5.5M. And research from AIIM confirms the need for workflow solutions to manage the ever-

growing mountain of data, 70% of businesses agree that workflow solutions improve productivity by three times or more.

QUESTION 2

What is the new style of IT from HP?

- A. OfficeJet Carepacks, ZBook and flow MFP
- B. mobility security, cloud, and big data
- C. printing, computing, networking, and software
- D. more customers moving to a cloud-only solution

Correct Answer: C

Reference: http://www.therecycler.com/wp-content/uploads/2014/09/hp-new-style-of-IT.jpg

QUESTION 3

Approximately how many test steps do HP Business Notebooks undergo?

- A. 10,000
- B. 30,000
- C. 50,000



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D. 70,000

Correct Answer: C

Reference: http://www.hp.com/united-states/campaigns/elite-products/assets/Elitebook-8470p- nd 8570p-whitepaper.pdf (page 2, first para, 2 sentence)

QUESTION 4

Which HP feature allows wireless printing from HP Notebooks?

- A. HP Insight Control
- B. HP Web-Based Server
- C. HP ePrint Driver
- D. HP Client Automation

Correct Answer: C

Reference: http://en.wikipedia.org/wiki/HP_ePrint

QUESTION 5

In an HP study it was shown that IT support staff can reduce the hours spent working on print drivers by as much as 50% and achieve what decrease in manpower to integrate printers?

- A. 35%
- B. 55%
- C. 75%
- D. 95%

Correct Answer: C

In an HP study it was shown that IT support staff can reduce the hours spent working on print drivers by as much as 50% and achieve a 75% decrease in manpower to integrate printers.

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