



HP5-B04D^{Q&As}

Delta - Selling HP Printing and Personal Systems Hardware

Pass HP HP5-B04D Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/HP5-B04D.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

How does HP's new toner formula help protect the environment?

- A. by facilitating the disposal of cartridges
- B. reduced paper absorption
- C. reduced energy consumption during printing
- D. by allowing higher firing speeds

Correct Answer: D

QUESTION 2

Which HP MFP feature should you highlight to a customer who is concerned about document scan misfeeds?

- A. ColorLok Technology
- B. Automatic Duplex scanning
- C. Legal size scanning glass
- D. HP Even/Page

Correct Answer: B

QUESTION 3

Which statement best describes the HP strategy in the printing and personal systems market?

- A. Produce printing and personal systems that are highly desirable and offer the best entry price.
- B. Develop long-lasting products at the best market price.
- C. Build devices that require replacement within three years to ensure compatibility with software updates.
- D. Build a full line of innovative devices, and include the industry's best set of security, mobility and management solutions.

Correct Answer: D

QUESTION 4

What is a benefit of selling HP value rather than specifications'?

- A. It allows customers to compare the features and advantages of a particular product and assess the potential benefits for their organization.



- B. It ensures customers are able to realistically compare product features and determine the fastest products for their organization.
- C. It enables customers to review quotations from different organizations and determine the optimum solution based on product needs.
- D. It moves the conversation from price and product features and enables the customer to recognize the tangible value of the solution in the context of their business needs.

Correct Answer: D

QUESTION 5

What is the primary target customer market for the HP OfficeJet Pro and OfficeJet Pro X?

- A. Small and medium business
- B. Large enterprise
- C. Home office
- D. Mid-market

Correct Answer: A

The HP Officejet Pro X series is the world's fastest desktop printer and that's according to the prestigious Guinness World Records 2014. Designed to meet the demanding and unique needs of small and medium sized businesses..

[HP5-B04D Study Guide](#)

[HP5-B04D Exam Questions](#)

[HP5-B04D Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.