MB6-892^{Q&As}

Microsoft Dynamics AX Distribution and Trade

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QUESTION 1

You work for an apparel company.

You need to create a new product attribute to track the types of fabric for each product. The attribute will be a list of alphabetized values that users select from a drop-down box.

Which attribute type should you create?

- A. Enumeration
- B. Text
- C. Reference
- D. Boolean

Correct Answer: B

QUESTION 2

Your department manager wants an estimate of the actual invoice amounts that you will bill for a customer this month. However, the department manager does not want these amounts posted. From which two types of invoices can you create a pro forma invoice? Each correct answer presents a complete solution.

- A. subledger
- B. customer
- C. payment schedule
- D. free text

Correct Answer: BD

QUESTION 3

You are the accounts payable manager for your company.

You want to create an invoice, but you do not need the approval process.

Which method allows you to post as soon as you record the invoice from the vendor?

- A. Voucher template
- B. Invoice journal
- C. Invoice register
- D. Periodic journal

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Correct Answer: D

QUESTION 4

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

- A. Convert the prospect to a customer, and then confirm the sales quotation.
- B. Cancel the sales quotation, and then enter a new sales order.
- C. Confirm the sales quotation, and then enter a new sales order.
- D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.

Correct Answer: D

QUESTION 5

You are the payroll manager for your company. You are responsible for paying commission to sales personnel. One rule for the company is to pay a higher commission rate for new customers.

You need to configure Microsoft Dynamics AX Distribution and Trade to calculate these amounts.

What should you set up in Microsoft Dynamics AX to capture the sales from those customers defined as new?

- A. Commission posting
- B. Commission calculation
- C. Customer group for commissions
- D. Sales group

Correct Answer: C

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