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QUESTION 1

Which Task Automation IT process is supported by the HP Server Automation Premium Edition solution?

- A. self-service delivery of public cloud services
- B. exploration simplification of semi-structured and "dark data"
- C. fast and reliable provisioning of UNIX-based operating systems
- D. fast and reliable distribution of Linux OS patches

Correct Answer: D

QUESTION 2

You are in a discussion with your customer, and in order to make the case for Task Automation solutions, you emphasize the scalability of HP Server Automation Ultimate Edition and HP Database and Middleware Automation solutions. What is the scalability capability of these solutions?

- A. scale to 1.000+ DB and 10.000+ servers
- B. scale to 5.000+ DB and 50.000+ servers
- C. scale to 10.000+ DB and 100.000+ servers
- D. scale to 30.000+ DB and 200.000+ servers

Correct Answer: A

QUESTION 3

Who is a major competitor to HP Operations Orchestration, and what differentiates its capabilities for Process Orchestration from those of the competitor?

- A. Microsoft: HP Operations Orchestration facilitates the hand-off between IT domains.
- B. VMware: HP Operations Orchestration provides run book workflow automation.
- C. Service Now: HP Operations Orchestration is optimized to manage all solutions in the HP stack,
- D. BMC: HP Operations Orchestration ships with more out-of-the-box operations and third-party integrations.

Correct Answer: D

QUESTION 4

Which Task Automation, database, and middleware management challenge is faced by the VP of Ops and solved by the HP Database and Middleware Automation solution?

- A. high database-to-administrator ratio
- B. low database-to-administrator ratio
- C. database and middleware-related-incident ticket management
- D. unauthorized security breaches of environments hosting back-end databases

Correct Answer: A

QUESTION 5

What is the correct value proposition for the HP Software Server Automation Ultimate Edition solution?

- A. reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for dynamic networks
- B. provides secure, scalable, and automated server configuration and lifecycle management for the enterprise hybrid data center
- C. consolidates and correlates server fault and performance events across the entire physical and virtual IT infrastructure
- D. integrates server monitoring and universal log management further reducing the time to troubleshoot tough-to-diagnose problems

Correct Answer: B

QUESTION 6

Which Transforming Service Delivery challenges are faced by the VP of Ops and solved through the HP Cloud Service Automation solution? (Select three.)

- A. pressure on IT operations to accelerate service delivery
- B. no mechanism to provide self-service delivery utilizing multiple providers
- C. inability to audit and remediate network devices
- D. inability to pre-empt problems before they cause an outage
- E. no system to timely distribute Microsoft security updates
- F. lack of governance due to shadow IT

Correct Answer: ABD

QUESTION 7

Which Transforming Service Delivery discovery question should you ask an IT executive in order to uncover a Cloud Service Automation pain point?

- A. Are you concerned about compliance, security, or governance with regards to your public cloud services?
- B. Do you have the ability to integrate database fault, availability, performance, and configuration management?
- C. Are you able to audit network device changes down to the keystroke change level?
- D. Are you spending more time gathering and formatting data and less time on results analysis?

Correct Answer: B

QUESTION 8

Which question is best used to qualify a Transforming Service Delivery opportunity?

- A. Is there a drive to accelerate delivery of infrastructure and platform environments for the line- of-business?
- B. Are you able to trace real user transactions across application tiers to speed resolution times?
- C. Are you able to capture time value of data, coupled with immediate rich analytics insight?
- D. Are you spending more time gathering and formatting data and less time on results analysis?

Correct Answer: A

QUESTION 9

Which key use cases are best addressed by HP Software solutions for Task Automation? (Select two.)

- A. enabling IT as a service provider
- B. audit IT compliance and remediation
- C. provision and patching
- D. self-healing remediation
- E. building and operating private cloud

Correct Answer: BC

QUESTION 10

Which discovery questions allow you to identify a customers critical business issues in terms of risk associated with Automation and Cloud management? (Select two.)

- A. Are you looking to adapt to new initiatives such as cloud computing?
- B. What challenges do you face enforcing regulatory and internal compliance standards in a timely manner?
- C. Are you aware of your server-to-administrator and/or database-to-administrator ratios?

D. Are you aware of what percentage of your IT budget is spent on just keeping the lights on?

E. What challenges are you facing in terms of staying ahead of the competition by delivering more innovative services?

Correct Answer: AC

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