

ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

Universal Containers has a new data requirement that all Account records must have a value in the type field. The administrator has been asked to provide automation to ensure that this data requirement is met. What should an administrator consider when designing an automation solution?

- A. All Account record types include type values.
- B. The type field must be included on all page layouts.
- C. There are fewer than 1 million Account records.
- D. Existing records will NOT be automatically updated.

Correct Answer: A

QUESTION 2

Salesforce is which of the following:

- A. Salesforce Automation
- B. Marketing Management
- C. Customer Support Management
- D. Campaign Management

Correct Answer: ABC

QUESTION 3

Can an administrator change the profile settings of the Standard Solution Manager profile?

- A. Yes
- B. No
- C. Depends on the Setting of the Administrator profile

Correct Answer: B

QUESTION 4

Page layouts are assigned to _____.

- A. Users
- B. Profiles

C. Roles

D. Roles and subordinates

Correct Answer: B

QUESTION 5

Universal Container's administrator has been asked to create a many-to-many relationship between two existing custom objects.

Which two steps should the administrator take when enabling the many-to-many relationship?

Choose 2 answers

A. Create a junction with a custom object.

B. Create two lookup relationships on the new object.

C. Create two master-detail relationships on the new object.

D. Create URL fields on a custom object.

Correct Answer: AC

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