



C4040-252^{Q&As}

Power Systems with POWER8 Enterprise Technical Sales Skills V1

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QUESTION 1

A customer with POWER 7 + 780 servers would like to contain processor related charges with Capacity on Demand for workloads which run in dedicated and shared LPARs and have pronounced seasonal peaks.

What type of Capacity on Demand (CoD) should be considered?

- A. Trial
- B. Utility
- C. Elastic
- D. Flexible

Correct Answer: C

QUESTION 2

Which benefit does PowerCare provide?

- A. Five years of 24 by 7 hardware and software maintenance
- B. Total Solution discounts
- C. Techline support
- D. Consulting at no additional charge

Correct Answer: D

Reference: <http://www-03.ibm.com/systems/power/support/powercare/>(See the Highlights)

QUESTION 3

A customer needs to virtualize their storage using both vSCSI and NPIV in their SAN environment.

What is the minimum number and type of HBAs that need to be configured for the VIO Server?

- A. One 8Gb HBA
- B. Two 8Gb HBAs
- C. Two 4Gb HBAs
- D. One 4Gb and one 8Gb HBA

Correct Answer: A



QUESTION 4

In addition to an S822L, what is a component of the IBM solution for Hadoop?

- A. DCS3700
- B. Flash System 840
- C. ESS D. DS8870

Correct Answer: B

QUESTION 5

A new customer has a requirement to analyze the effects of activating two cores on an E870 and 32GB of memory for one month. What is the most cost-effective Capacity on Demand (CoD) offering that would satisfy this requirement?

- A. On/Off
- B. Elastic
- C. Utility
- D. Trial

Correct Answer: B

Reference: <http://www-01.ibm.com/common/ssi/cgibin/ssialias?infotype=anandsubtype=caandappname=gpateamandsupplier=897andletternum=ENUS114> Explanation: If a Power E870 system node uses the IBM i operating system and the temporarily activated cores were used for IBM i partitions, you must inform the sales team placing the billing feature order which operating system caused the temporary elastic CoD processor use so that the correct feature can be used for billing.

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