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Oracle Revenue Management Cloud Service 2020 Implementation Essentials

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QUESTION 1

Your customer ships machines, and can recognize revenue for each machine after the machine has been delivered to a customer without waiting for complete satisfaction of an entire performance obligation. How would you configure Satisfaction Method (SM) and Satisfaction Measurement Model (SMM) in Revenue Management to recognize revenue for these performance obligations at a point in time?

A. by setting SM to "Allow Partial" and SMM to "Quantity"

B. by setting SM to "Requires Complete" and SMM to "Period"

C. by setting SM to "Requires Complete" and SMM to "Quantity"

D. by setting SM to "Requires Complete" and SMM to "Percent"

E. by setting SM to "Allow Partial" and SMM to "Period"

Correct Answer: B

QUESTION 2

After defining a pricing dimension structure for a customer, you must define a pricing dimension structure instance.

Which two attributes on the structure instance are inherited from the structure definition?
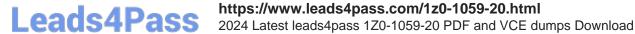
A. whether Dynamic Combination Creation Allowed is enabled

B. the shape: Same number of segments and order

C. the Displayed option

D. the value sets

E. the Query Required option

Correct Answer: AB

QUESTION 3

Which method is used to allocate total transaction price across performance obligations in Revenue Management?

A. Inverted Allocation Method

B. Residual Allocation Method

C. Relative Allocation Method

D. Two Step Allocation Method

E. Alternative Allocation Method

Correct Answer: D

QUESTION 4

Which is Not a required piece of information when importing contract header information from a source file?

A. Source System

B. Source Document Type code

C. Record Type

D. Currency code of source document

E. Source Document Unique Identifier Number 1

F. Date of source Document

Correct Answer: E

QUESTION 5

Which three tasks are associated with defining a Pricing Dimension Structure?

A. Define up to 30 segments and name them.

B. Define up to 20 segments and name them.

C. Analyze pricing policies across products and services.

D. Create multiple instances for a given Pricing Dimension Structure.

E. Include user friendly prompts for each segment.

F. Assign required segment labels to each segment.

Correct Answer: ACF

Reference: https://docs.oracle.com/cloud/farel12/financialscs_gs/FAIRP/FAIRP2288193.htm#FAIRP20 10696

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