



# 1Z0-425<sup>Q&As</sup>

Oracle Fusion CRM: Sales 2014 Implementation Essentials

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### QUESTION 1

Your company has recently implemented Oracle Fusion sales. In order to help prevent data loss or corruption, the company has decided to export and store data separately from the system. You have been asked to configure and run the export process.

Identify the two steps that will be part of your process.

- A. After the export process is complete, access the files from the Oracle Web Server.
- B. After the export process is complete, set the files to FTP automatically to a separate server.
- C. After the Initial export, apply a new date filter on the existing export map to create an incremental export.
- D. Combine multiple view objects into a single export process.
- E. Label the Export Process ID in a natural language way so that other employees can easily determine the export job's intended function.

Correct Answer: CE

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### QUESTION 2

A sales manager has create a lead and assigned the lead to sales resources. The manager wants to allow resources to view and update the data on the lead, excluding lead owner-and team membership-related details.

Identify the privilege option to restrict the resource from updating the lead owner and team membership details.

- A. resource with Admin access
- B. resource with Full access
- C. resource with Append access
- D. resource with Edit access
- E. resource with Read-Only access

Correct Answer: D

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### QUESTION 3

You are the administrator in charge of the Oracle Sales Cloud configuration. When your company decides to expand its market to other countries, you are asked to create a new role in the application: VP of Foreign Marketing.

Identify two tasks that must be performed when you create the role.

- A. Assign the role directly to the resource.
- B. Assign the role to the employee's team.



- C. Set the manager flag to true.
- D. Set the member flag to true.
- E. Assign the new user to the partner resource role type.

Correct Answer: AE

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#### QUESTION 4

Which tool within Oracle Fusion CRM enables business analysts and administrators to customize and extend Oracle Fusion CRM applications, reports, and analytics changes directly from the Fusion CRM application?

- A. Oracle Composer
- B. Oracle Application Composer
- C. Setup and Maintenance
- D. Reports and Analytics
- E. Customization Manager

Correct Answer: B

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#### QUESTION 5

Identify the three tasks that can be completed through Oracle Page Composer.

- A. Create Object Model extensions.
- B. Create custom pages.
- C. Show, hide, or move page components.
- D. Edit the font, color, or size of a page component's text.
- E. Create custom fields on predefined pages.
- F. Make a field read-only or required.

Correct Answer: BCD

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