

## 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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#### **QUESTION 1**

Covenant Compliance records are generated until:
A. the Status is changed
B. A user deactivates the Covenant Management record
C. All associated Loans are in the Booked Stage
D. All Associated Loans are in the Complete Stage
Correct Answer: C
QUESTION 2
True or False: The roles used in loan team member alerts configuration are the standard Salesforce roles.
A. True
B. False
Correct Answer: B
QUESTION 3
What objects are standard supported for Document Manager?
A. Loan
B. Relationship
C. Deposits
D. Collateral

#### **QUESTION 4**

E. Treasury Services

F. Product Package

G. All of the Above

Correct Answer: G

True or False: To access the Default Rate Indices one would navigate via Setup>Develop>Custom Settings>Manage



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records next to Index

A. True

B. False

Correct Answer: B

#### **QUESTION 5**

True or False: You can access your dashboards using the Salesforce1 mobile app.

A. False

B. True

Correct Answer: B

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