

# 840-450<sup>Q&As</sup>

Mastering The Cisco Business Architecture Discipline (DTBAD)

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## **QUESTION 1**

When you consider a solution to position for a short-term investment, what are key considerations?

- A. a low business solution impact index and high customer readiness index
- B. the highest business solution impact index and high customer maturity
- C. a low business solution impact index and low customer readiness index
- D. a high business solution impact index and low customer maturity

Correct Answer: A

#### **QUESTION 2**

Which two levels of the Cisco Engagement Readiness Assessment can be included or assigned to a business architect? (Choose two.)

- A. technology specific
- B. business solutions
- C. product roadmaps
- D. technology architecture
- E. business transformation

Correct Answer: BE

# **QUESTION 3**

Which two business model canvas building blocks are relevant to the VPC? (Choose two.)

- A. cost structure
- B. value proposition
- C. resources
- D. customer segment
- E. revenue streams

Correct Answer: AC

#### **QUESTION 4**



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Which tool should contain a consideration of the technology investment for a project?

- A. business capabilities
- B. business motivation model
- C. business priorities
- D. business proposal

Correct Answer: D

## **QUESTION 5**

Which two statements about customer journey mapping are true? (Choose two.)

- A. It helps you to identify how to re-engineer existing business processes to support the target state of the business.
- B. It helps you to identify the customer organization model.
- C. It describes the business value chain.
- D. it helps you to identify the required new business processes and capabilities to support the target state of the business.
- E. It provides all the details necessary for a cost breakdown regarding the customer project implementation.

Correct Answer: AD

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