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QUESTION 1

| When you define the target state of a business, | a SWOT | analysis helps | you to identify | which two typ | es of opp | ortunities? |
|---|--------|----------------|-----------------|---------------|-----------|-------------|
| (Choose two.) | | | | | | |

- A. business innovation
- B. business priorities
- C. business drivers
- D. business disruption
- E. business Influencer

Correct Answer: BC

QUESTION 2

Which tool should contain a consideration of the technology investment for a project?

- A. business capabilities
- B. business motivation model
- C. business priorities
- D. business proposal

Correct Answer: D

QUESTION 3

Which tool evaluates the ability of the business to execute on solutions?

- A. customer journey map
- B. business motivation model
- C. business roadmap
- D. internal and external influencers chart

Correct Answer: A

QUESTION 4

Which tool do you determine priorities and sequencing for the business roadmap when you want to implement new capabilities and solutions?



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- A. business strategy value map
- B. customer readiness index matrix
- C. ability to execute matrix
- D. business solution impact index

Correct Answer: D

QUESTION 5

What are two real-world examples of business motivation model elements? (Choose two.)

- A. a company mission statement or company vision statement
- B. a security policy that is introduced by a state healthcare department to serve as a guideline to all state hospitals
- C. a request for information to collect written information about supplier capabilities
- D. a return on investment calculation to determine the investment cost of a program of work
- E. a new business solution that is implemented for teachers in a university

Correct Answer: AB

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