# ADX-201C<sup>Q&As</sup>

Administrative Essentials for New Admins in Lightning Experience +

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#### **QUESTION 1**

What is conditional highlighting for reports?

- A. You can set conditions that when met will report the calculated fields
- B. Set thresholds for report analysis
- C. None of the above

Correct Answer: B

#### **QUESTION 2**

Define the Contract Manager profile.

A. Standard user perm + edit, approve, activate, delete contracts

Correct Answer: A

#### **QUESTION 3**

Universal Containers has a small group of users on Lightning Experience. Selected report folders are shared with these users.

How can the System Administrator prevent these from customizing the information in the reports?

- A. Lock report filters.
- B. Modify Field Level Security.
- C. Use Custom Report Types.
- D. Run the report as a specified user.

Correct Answer: A

#### **QUESTION 4**

Which of the following is a standard Profile?

- A. Sales User
- B. Marketing User
- C. Invoice Manager

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D. Contract Manager

Correct Answer: BD

#### **QUESTION 5**

What are two capabilities of the content delivery feature of Salesforce Content? (Choose two.)

- A. Associate the content delivery with a Salesforce record.
- B. Password protect content deliveries that contain sensitive data.
- C. Customize the URL assigned to the content delivery.
- D. Encrypt certain delivery files.

Correct Answer: AB

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