ADX-271 Q&As

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QUESTION 1

Universal Containers needs their channel partners to collaborate on opportunities within their new partner

Community based on the Napili template. What is the recommended way to accomplish this task?

A. Create a page layout for leads and assign it to those profiles that have access to the Community

B. Create a Detail page for invoices and add the page as a Navigation Menu item

C. Add Opportunities as a Salesforce Object in the Navigation Menu

D. Create a Visualforce page for Opportunities and add the page as a Navigation Menu item

Correct Answer: C

QUESTION 2

How Should the Salesforce Admin meet these requirements? Universal Containers need a Community for

distributors who manage their sales with the following requirements: Each distributor has multiple users.

Users within the same distributor should be able to talk to each other.

Users should not be able to talk with users from other distributors. Knowledge articles and other

Community features should be the same for all distributors.

A. Create Sharing groups to share users within a distributor. Allow discussions, keeping the OWD for Users as private.

B. Create a separate Community for each distributor. Allow members to talk within the Community and enable the Community user visibility.

C. Enable the Portal user visibility and disable the Community user visibility under Sharing settings. Keep OWD for Users as private for external users.

D. Create a Sharing set to share the users within a distributor in the Community. Allow discussions, keeping the OWD for Users as private

Correct Answer: C

QUESTION 3

Universal Containers has a multi -layered distribution structure. The Main Distributors in each geography work with Regional Distributors to sell and service customers in the region. Universal Containers plans to roll out a Community with the following capabilities: ?Main Distributors and Regional Distributors are considered Partner accounts in Salesforce. ?Main Distributors can communicate with other Main Distributors. ?Regional Distributors can communicate with other Regional Distributors who are managed by the same Main Distributor, but NOT with other Regional Distributors. How should the Salesforce Admin build a Community to meet the requirements?

A. Allow Main Distributors to be members of two Communities: one for Main Distributors and one for the Regional

Distributors that they manage.

B. Build one Community using the Napili template for Main Distributors and Regional Distributors. Disable Community user visibility and allow portal user visibility.

C. Create a Community for each Main Distributor. Allow Regional Distributors to log in to the Community

D. Build one Community for each Regional Distributor and one for Main Distributors

Correct Answer: C

QUESTION 4

Your team has drafted and published Knowledge Articles for the Customer Community but they are not visible to external users. What is one reason why this may be the case?

A. Knowledge Articles for Communities is not enabled

B. View Knowledge Articles has not been checked on the Community Profile

C. Knowledge Articles for Customers is not enabled

D. Customer sharing has not been checked on the Knowledge Article

E. The Articles are being viewed on unsupported mobile devices

Correct Answer: D

QUESTION 5

Universal Containers needs their channel partners to collaborate on Opportunities within their new partner Community based on the Customer Service Template. What is the recommended way to accomplish this task?

A. Create a page layout for leads and assign it to those profiles that have access to the Community.

B. Create a Detail page for invoices and add the page as a Navigation Menu item.

C. Create a Visualforce page for Opportunities and add the page as a Navigation Menu item.

D. Add Opportunities as a Salesforce Object in the Navigation Menu.

Correct Answer: D

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