

# **B** **2B-COMMERCE-ADMINISTRATOR**<sup>Q&As</sup>

Salesforce Accredited B2B Commerce Administrator

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## QUESTION 1

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

Correct Answer: AB

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## QUESTION 2

Which three statements apply to display product specs on the Product Detail Page?

Choose 3 answers

- A. Select the display Is Visible In Catalog on the Spec.
- B. Add page section "spec-all to the Product Detail Page.
- C. Assign a value to the spec for the given product.
- D. You must set the PDP page configuration setting DSPspecs to TRUE for the storefront or globally.
- E. The account group must be un-assigned to the customer.

Correct Answer: ABC

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## QUESTION 3

Which three Pricing Adjustment Methods can be utilized for Tiered Pricing?

Choose 3 answers

- A. Percentage Adjustment
- B. Absolute Price
- C. Quote Price
- D. Price Adjustment
- E. Discount Price

Correct Answer: ABE

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## QUESTION 4

Which Salesforce B2B Commerce functionality enables Users to place orders on behalf of an account?

- A. Account Sharing
- B. Account Sets
- C. Effective Account
- D. Dynamic Pricelist

Correct Answer: C

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## QUESTION 5

What is true of externally priced products functionality in Salesforce B2B Commerce?

- A. They do not apply Salesforce B2B Commerce pricing logic to the product.
- B. They do not leverage the CC Cart Line Item object.
- C. Ones with Line level coupons can be applied accounts.
- D. They have their own PDP.

Correct Answer: A

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