B 2B-COMMERCE-ADMINISTRATOR^{Q&As}

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QUESTION 1

Which Salesforce B2B Commerce functionality enables Users to place orders on behalf of an account?

A. Account Sharing

B. Account Sets

C. Effective Account

D. Dynamic Pricelist

Correct Answer: C

QUESTION 2

Which two features are enabled after creating public groups to enable anonymous uteri if the Organization-Wide Default (OWD) for Account is set to Private?

Choose 2 answers

A. register

B. browse

C. line level independence

D. checkout

Correct Answer: AD

QUESTION 3

Which two statements are true about Salesforce B2B Commerce Price Lists?

Choose 2 answers

A. A price list is specific to a certain currency.

B. A price list may be set to become enabled In the future.

C. A price list must contain prices for all products in the system.

D. A price list may only be associated with a single user.

Correct Answer: AB

QUESTION 4

How does a product display in the storefront when a product status is "Released"?

A. The product is searchable and can be displayed on the PLP and POP page, the price Is displayed but the add to cart button is hidden,

B. Since the product is not orderable. search will not find and display the product.

C. The product is searchable and can be displayed on the PLP and POP page. The price and add to cart button is displayed assuming a price list item present.

D. The product is searchable and displayed on the PLP page, however the POP page will display the default message \\'\\'product is not orderable at this time\\'\\'

Correct Answer: C

QUESTION 5

Which two statements are true regarding price lists?

Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.

B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer\\'s cart will reflect two line items for the same product X at each price point.

C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.

D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

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