C_TCRM20_72$^{Q\&As}$

SAP Certified Application Associate - CRM Fundamentals with SAP CRM 7.0 EHP2

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QUESTION 1

For what purpose would you use account hierarchies?

Note: There are 2 correct answers to this question.

A. Account classification

B. Pricing

C. Contract management

D. Reporting

Correct Answer: BD

QUESTION 2

What does partner processing within SAP CRM determine?

Note: There are 3 correct answers to this question.

A. The partners that are mandatory within business transactions

B. The framework that is accessible for an Interaction Center agent

C. The users who are authorized to maintain different business transactions

D. The internal and external partners that are involved in transactions

E. The sources that the system accesses to search for involved partners

Correct Answer: ADE

QUESTION 3

Where in Customizing do you assign access sequences for the partner functions?

A. Within the partner function category

B. Within in the relationship category

C. Within the Partner determination procedure

D. Within transaction type

Correct Answer: C

QUESTION 4

Within partner processing for transactions in SAP CRM, how do you make certain partner functions mandatory?

A. Use the mandatory partner indicator within the partner function itself.

B. Use the mandatory partner indicator on the partner determination procedure.

C. Use the minimum occurrence for a partner function in the access sequence.

D. Use the minimum occurrence for the respective partner function in the partner determination procedure.

Correct Answer: D

QUESTION 5

Which of the following functions related to SAP CRM processes are only available in SAP ERP?

Note: There are 2 correct answers to this question.

A. Billing

B. Financial Accounting

C. Business Partner Management

D. Logistics Execution System

Correct Answer: BD

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