# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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#### **QUESTION 1**

What is a prerequisite for billing?

- A. You need a sales document type that is configured to be billing relevant
- B. You need an order item category that is configured to be billing relevant
- C. You need a billing document request for which a goods issue was posted
- D. You need a delivery type for which the invoicing date was determined

Correct Answer: B

#### **QUESTION 2**

In the cash sales process, the output representing the customer invoice is produced from which document type?

- A. Billing document
- B. Delivery
- C. Material document
- D. Sales order

Correct Answer: A

#### **QUESTION 3**

When BRF+ Output Management successfully issues an output, where is the rendered PDF document stored?

- A. Spool file
- B. Business object builder
- C. KPro archive
- D. OData service

Correct Answer: C

#### **QUESTION 4**

You want to configure that only complete sales documents can be saved.

How can you achieve this?



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- A. In the configuration of all sales document types used, you set the flag Dialog Message for Incompletion
- B. You assign an incompleteness procedure to all item categories used in sales
- C. You assign an incompleteness procedure to all schedule line categories used in sales
- D. In the configuration of all schedule line categories used, you set the flag Dialog Message for Incompletion

Correct Answer: C

#### **QUESTION 5**

You normally include multiple sales orders in your outbound deliveries.

Which sales order fields would prevent this from happening if their content was different? (Choose three.)

- A. Plant
- B. Incoterms
- C. Ship-to party
- D. Delivery Date
- E. Material group

Correct Answer: BCD

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