

C_TS462_2020^{Q&As}

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QUESTION 1

You want to create a new customer for use in sales processes.

For which organizational levels do you need to maintain the data?

- A. Sales area and business area
- B. Customer group and company code
- C. Customer group and controlling area
- D. Sales area and company code

Correct Answer: D

QUESTION 2

Which elements are assigned to field reference groups to influence the status of fields in the material master? (Choose two.)

- A. Industry sector
- B. Plant
- C. Item category group
- D. Sales organization

Correct Answer: AB

QUESTION 3

What can you configure in a billing type? (Choose two.)

- A. Default delivery type for billing
- B. Reference mandatory indicator
- C. Item number increment
- D. Billing type for cancellation

Correct Answer: AD

QUESTION 4

You normally include multiple sales orders in your outbound deliveries.

Which sales order fields would prevent this from happening if their content was different? (Choose three.)

- A. Plant
- B. Incoterms
- C. Ship-to party
- D. Delivery Date
- E. Material group

Correct Answer: BCD

QUESTION 5

How do you limit the choice of order reasons for a sales document?

- A. Assign the permitted reasons to the relevant sales item category
- B. Assign the permitted order reasons to the relevant sales organization
- C. Specify the permitted order reasons in the relevant customer master
- D. Specify the permitted reasons in the customer material info record

Correct Answer: B

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