

# C\_TSCM62\_66<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP6

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## QUESTION 1

Which of the following must you set up in sales customizing to create an order-related delivery?

- A. An item category with "Item is relevant for delivery"
- B. An item category and scheduling agreement type
- C. An item category with "Schedule Line allowed"
- D. An item category and MRP type

Correct Answer: C

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## QUESTION 2

Which of the following are split criteria that prevent the combination of sales orders into one delivery document?  
(Choose three)

- A. Incoterms
- B. Ship-to party
- C. Goods issue date
- D. Shipping point
- E. Plant

Correct Answer: ABD

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## QUESTION 3

A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Use the condition technique and assign a billing date determination profile to the payer's customer master record.
- B. Maintain a factory calendar with a single date per month and assign it to the payer's customer master record.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Maintain a billing date profile and assign it to the sales document type.

Correct Answer: B

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## QUESTION 4

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)

- A. Maintain the requested sales revenue account directly in the payer's customer master record.
- B. Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
- C. Create and assign the account key of affiliated companies directly in the payer's customer master record.
- D. Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
- E. Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

Correct Answer: BDE

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## QUESTION 5

What are the consequences when you change the payer at header level in a sales order? (Choose two)

- A. The partner function "Payer" is changed in the sold-to customer master.
- B. The partner function "Bill-to party" is changed to the new payer.
- C. Receivables resulting from the sales order are posted to the new payer.
- D. Any additional sales order items are given the payment terms for the new payer.

Correct Answer: CD

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