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SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP6

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QUESTION 1

Which of the following function	s can you use to display	an overview of cu	ustomer-specific prices f	or various customers on
one screen?				

- A. Net price list
- B. Pricing analysis
- C. Pricing report
- D. Pricing log

Correct Answer: C

QUESTION 2

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A

QUESTION 3

Which of these components is included in SAP Solution Manager?

- A. Service Desk
- B. Enterprise Search
- C. SAP NetWeaver Business Warehouse
- D. Master data management

Correct Answer: A

QUESTION 4

Which of the following are characteristics of value contracts? (Choose two)

A. Value contracts have schedule lines.



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- B. Value contracts require release orders.
- C. Value contracts cannot perform an availability check (ATP).
- D. Value contracts can have any target quantity.

Correct Answer: BC

QUESTION 5

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active. How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

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