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**QUESTION 1**

Universal Containers wants to have quantity requirements for certain Product options in a bundle. The Product Option's quantity must be multiplied by the quantity of the bundle product. How should the Admin set this up in the bundle to meet the requirement?

- A. Select the Multiplier checkbox on the Bundle.
- B. Select the Bundled checkbox on the Product Option.
- C. Select Component as the Type field on the Product Option.
- D. Select the Quantity Editable checkbox on the Product Option.

Correct Answer: C

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**QUESTION 2**

Which two scenarios can be supported using Amendments? Choose 2 answers

- A. Change quantities of existing Products; apply different discounts than original Quote
- B. Change quantities of existing Products; maintain same discounts as original Quote
- C. Add new Products; co-terminate to existing Contract
- D. Add new products; use different End Date from existing Contract

Correct Answer: AC

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**QUESTION 3**

Universal Containers (UC) has rolled out a new product, Warranty, priced as 10% of all the hardware products on the Quote. After implementing, UC realizes that the price is calculating a percentage of the prices before discounts have been applied, whereas UC actually wants it to reflect the discounted prices.

Which field should UC update to ensure the pricing is correct to meet the requirement?

- A. Update Percent of Total (%) on the hardware products to 10.
- B. Update Percent of Total Target on Warranty to Standard Warranty.
- C. Update Percent of Total Category on the hardware products to Hardware.
- D. Update Percent of Total Base on Warranty to Net Price.

Correct Answer: D

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## QUESTION 4

When amending a contract, users have reported that the net pricing of some products is Incorrect. The admin has done a preliminary investigation and found that the issue only happens on existing products when the quantity is adjusted.

What is the likely cause\?

- A. The Use Legacy Amend/Renew Service is TRUE in the package settings.
- B. The products have a Discount Schedule and Cross Order Is unselected.
- C. The products\ Pricebook Entry prices were changed after the Contract was generated.
- D. The Renewal Price and the Net Price on the Upgraded Subscriptions are different values.

Correct Answer: B

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## QUESTION 5

After installing the Advanced Approvals managed package, which object is enabled out of the box to leverage all Advanced Approval functionality?

- A. Core Salesforce Quote object
- B. CPQ Quote Line object
- C. Opportunity object
- D. CPQ Quote object

Correct Answer: C

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