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QUESTION 1

Bundle G contains various add-on options for the purpose of cross sales. Universal Containers (UC) wants to ensure that sales reps have the flexibility to increase the quantity of add-on options without re-configuring the bundle. Which two configurations should UC set to allow for this flexibility? (Choose two.)

A. Set the Product Option Type to Related Product.

B. Set the Product Option Type to Accessory.

C. Set the Product to Quantity Editable = TRUE.

D. Set the Product Option to Quantity Editable = TRUE.

Correct Answer: AD

QUESTION 2

Administrators can control the location of Configuration Attributes using row and column orders.

A. True

B. False

Correct Answer: A

QUESTION 3

A subscription product that was newly created falls to display In the Product Selection screen when users search for It

What are three possible reasons for this behavior?Choose 3 answers

A. The Component checkbox is TRUE on the Product record.

B. The Active checkbox Is FALSE on the Product record.

C. The Optional checkbox is TRUE on the Product record.

D. The Product Is missing a related Cost record.

E. The Product is missing a Pricebook Entry for the Quote\\'s Pricebook.

Correct Answer: ABC

QUESTION 4

Universal Containers conducts business via channel sales and offers a Partner program, in which Partners receive a different level of discount based on their partnership level and the product family. The CPQ Architect has determined that the Partner discount will be automatically assigned with price rules, based on a lookup table. The CPQ Architect

has created the following lookup table with an object named "Partner Program". How many price rules should the Admin create in order to process the four different discounts offered to Partners?

A. Four

B. Two

C. Three

D. One

Correct Answer: D

QUESTION 5

In order to apply a filter to the results of a dynamic bundle, admins must create a supporting:

A. Product Rule

B. Price Rule

C. Custom Action

D. Product Option

Correct Answer: A

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