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QUESTION 1

Is it true that campaigns and opportunities have many to many relationship?

A. True B. False

Correct Answer: B

QUESTION 2

Which tool should be used to Import more then 65000 records in Salesforce.com?

A. SFDC Import Wizard

B. Data Loader

Correct Answer: B

QUESTION 3

Formula fields can be converted from or to other field types.

A. True

B. False

Correct Answer: B

QUESTION 4

If a user tries to login outside the IP range specified in their profile, the result will be.

A. They will be logged in as normal

B. They will have to reset their password

C. They will be prompted to activate their computer

D. They will be denied access

E. None of the above

Correct Answer: D

QUESTION 5

Custom Report Types (CRT) allows you to build a framework from which users can create and customize reports in the

report wizard but not in report builder.

A. True

B. False

Correct Answer: B