

CRT-211^{Q&As}

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QUESTION 1

Universal Container has NA, LATAM, EMEA and APAC regions. What is needed to resolve the issue on pricebook?

- A. Create a separate pricebook for each region
- B. Add a different list price for products depending on the region
- C. Modify the Standard Price Book
- D. Clone the standard pricebook and create separate pricebooks for each region.

Correct Answer: D

QUESTION 2

An Admin needs to create a validation rule when Amount is greater than or equal to \$50000 and the custom field should not be blank. Custom field is a picklist. Choose 2

- A. Amount >50000 and ISBLANK(Picklist field)
- B. Amount >50000 and TEXT(Picklist field) = " "
- C. Amount >50000 and ISPICKVAL(Picklist field, " ")
- D. Amount >50000 and (Picklist field) = " "

Correct Answer: BC

QUESTION 3

A field's label was changed in the sandbox. What should be done that the production's field label will also be changed? Choose 2

- A. Dataloader
- B. Changeset
- C. Manually change the field label in production
- D. Import wizard

Correct Answer: BC

QUESTION 4

The manager needs to see the individual performance data of Sales Representatives on Accounts, Opportunity and Cases:

- A. Create a dashboard and add filter on Users, Account, Opportunity and Case
- B. Activate "Enable Viewing My Team's Dashboard" permission
- C. Create individual dashboards
- D. Create a Dynamic Dashboard and add filter on Users, Account, Opportunity and Case

Correct Answer: A

QUESTION 5

How to configure to make easier to search Knowledge Article? Choose 5

- A. Search using Global Search
- B. Search from Article Tab
- C. Use Article Type and Select Filters like Data Category
- D. Use Stemming
- E. Use Search Column
- F. Use Profiles
- G. Synonyms
- H. Auto Complete tag

Correct Answer: BCDGH

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