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QUESTION 1

All of the following are predictable obstacles to building a successful collaborative supply chain EXCEPT:

- A. culture conflicts
- B. partners underestimate benefits
- C. individual incentives naturally aligned with organizational goals
- D. technology barriers
- E. power-based relationships

Correct Answer: C

QUESTION 2

Companies are more likely to consider the consequences of their product design decisions when they view the reverse supply chain as an extension of the:

- A. forward supply chain.
- B. marketing process.
- C. manufacturing process.
- D. sales and operations planning process.

Correct Answer: A

QUESTION 3

All of the following are key lean concepts EXCEPT:

- A. banish waste and strive for perfection
- B. eliminate inventories
- C. orderly, safe workplace
- D. empowered teams
- E. no more than 3.4 defects per million opportunities

Correct Answer: E

QUESTION 4

Which of the following statements best describes the goals of strategic sourcing?

- A. A purchase strategy that relies heavily on technology to reduce risk
- B. A procurement strategy that takes into account the long-term impact on people, profit, and the planet
- C. A process of purchasing goods and services aimed at exploiting global efficiencies in production
- D. A mechanism for managing external resources to support non-commodity purchases

Correct Answer: B

QUESTION 5

What does the "F" in CPFR stand for?

- A. forecasting
- B. freight
- C. fulfillment
- D. functional
- E. fuzzy

Correct Answer: A

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