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QUESTION 1

Given the cashflows below, which of the following is correct?

Item	Year 1	Year 2	Year 3	Year 4
Hardware cost	100,000			
Software cost	50,000	10,000	10,000	10,000
Maintenance cost	10,000	10,000	10,000	10,000
Savings	50,000	50,000	50,000	50,000

- A. The project pays back in year 4 of the project.
- B. The project does not pay back within the four year period.
- C. The project pays back in year 2 of the project.
- D. The project pays back in year 3 of the project.

Correct Answer: B

QUESTION 2

Who is the target of the value proposition?

- A. The supplier,
- B. The sponsor.
- C. The Customer.
- D. The Competitor.

Correct Answer: C

QUESTION 3

Which stage in the waterfall model is considered as several separate stages in the V model?

- A. Development.
- B. Analysis.
- C. Testing.
- D. Design.

Correct Answer: C

QUESTION 4

In which stage of the business analysis process model would the business analyst produce a business case?

- A. Evaluating the options.
- B. Analysing the needs.
- C. Defining the requirements.
- D. Considering perspectives.

Correct Answer: A

QUESTION 5

Description, impact assessment, probability and countermeasures are usually recorded for which of the following?

- A. Requirements.
- B. Risks.
- C. Stakeholders.
- D. Key Performance Indicators.

Correct Answer: B

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