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QUESTION 1

Which persona is a key facilitator within the organization, acting as a bridge between the client, stakeholders, and the solution team?

A. VP of apps/application owner

B. director of development

C. VP of IT operations

D. business analyst

Correct Answer: D

QUESTION 2

How does the HP Quality Management solution help customers?

A. by bringing visibility and control to their quality assurance programs

B. by reducing or eliminating redundant overlapping processes

C. by finding network bottlenecks and identifying root cause of failure

D. by identifying which software projects to outsource and which to build internally

Correct Answer: A

QUESTION 3

What key benefit must a functional validation solution provide in order to help enterprises be effective?

A. Be easy to learn and fun to use.

B. Support modernization and enable teams to perform better

C. Enable small teams and integrate well with operations.

D. Prevent security breaches with real-time monitoring capabilities.

Correct Answer: B

QUESTION 4

Which value proposition will most likely resonate with the director of performance testing?

A. HP Performance Center enables better IT/business alignment while ensuring that test requirements are visible to the entire team.

B. HP Quality Center manages requirements, improves performance predictability, isolates bottlenecks, and mitigates security risk to the organization.

C. HP Quality Center generates accurate, measurable, and repeatable loads on the system from a single point of control.

D. HP Performance Center enables a proactive load and performance testing posture that saves time, reduces costs, and ensures greater performance predictability in production.

Correct Answer: C

QUESTION 5

What is a benefit of HP ALM over similar competitor products?

A. It is focused on the developer market and is developer-centric.

B. It is priced competitively in the market and includes a number of features that are free of charge.

C. It is highly rated by market analysts such as Gartner

D. It is technology and methodology agnostic and integrates the entire application lifecycle.

Correct Answer: B

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