

# HPE2-E68<sup>Q&As</sup>

Introduction to Selling HPE Solutions

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**QUESTION 1**

A customer is interested in purchasing some Aruba Instant APs for a new wireless infrastructure but wants to know how they are controlled. Which statement is true about the control process?

- A. The Aruba Instant APs require Aruba Central to control them.
- B. The first AP installed becomes the master and provides controller functions.
- C. The Aruba Instant APs require Aruba AirWave to control them.
- D. The customer purchases a special master AP, which provides controller functions.

Correct Answer: A

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**QUESTION 2**

Which built-in feature of HPE servers can greatly aid IT personnel with server configuration and OS deployment?

- A. Intelligent Provisioning.
- B. HPE OneView.
- C. SCCM.
- D. HPE Insight Inline.

Correct Answer: D

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**QUESTION 3**

How can HPE ProLiant servers help customers to reduce IT costs?

- A. by providing up to 3 times more compute capacity than competitive systems.
- B. by including a built-in HPE proprietary virtualization layer that enables customers to virtualize more quickly.
- C. by supporting cartridges optimized for different workloads that customers can easily replace if their needs change.
- D. by providing an out-of-the-box Software as a Service (SaaS) service portal.

Correct Answer: A

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**QUESTION 4**

What is one advantage of SSD storage media over HDD storage media?

- A. SSDs significantly improve I/O performance over HDDs.

- B. SSDs can be used in a block storage solution while HDDs cannot.
- C. SSDs offer much high capacities than HDDs.
- D. SSDs offers a much lower price point than HDDs.

Correct Answer: C

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## QUESTION 5

A customer needs a shared storage solution for files, documents, and other unstructured data. The customer would like to avoid the complexity of a dedicated storage network. Which storage architecture best meets these needs?

- A. NAS.
- B. iSCSI.
- C. DAS.
- D. SAN.

Correct Answer: B

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