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QUESTION 1

What distinguishes HPE Hybrid IT solutions from many competitors\\' solutions?

A. HPE does not integrate open source code such as OpenStack within its cloud solutions.

B. HPE can offer a single, end-to-end solution that isintegrated as well as open.

C. HPE has partnered with leading server and storage vendors to create its core hybrid IT solutions.

D. HPE understands customers\\' need to evolve to complete off-premises operation for their most critical apps.

Correct Answer: B

QUESTION 2

You are meeting with a customer who is considering a VDI solution.Which customer characteristic indicates that an HPE hosted desktop solution could meet the customer\\'s needs better than traditional VDI?

A. IT wants to deploy virtual desktop environments directly from VMware.

B. Users need to run demanding, graphics-intensive applications.

C. The customer prefers application visualization to VDI.

D. IT has an initiative to centralize and consolidate desktop management.

Correct Answer: D

QUESTION 3

A customer mentions an interest in consuming IT on-demand, as from a public cloud, but keeping services on-premises. Which HPE solution should you discuss?

A. HPE SGI

B. HPE OneView

C. HPE Flexible Capacity

D. HPE SimpliVity

Correct Answer: C

QUESTION 4

What is one benefit of the private cloud model?

A. It removes the need for making capital expenditures in the data center.

B. It requires fewer IT resources than public cloud.

C. It offers more scalability than public cloud.

D. It enables self-serviceprovisioning within the customer\\'s IT infrastructure.

Correct Answer: D

QUESTION 5

What is one way that HPE powers the Intelligent Edge?

A. through its investments in processor-driven computing development

B. by redefining mobile as high quality and secure

C. by re-designing loT hardware for security

D. through its innovative industrial loT apps

Correct Answer: D

Reference:https://www.hpe.com/us/en/insights/articles/the-intelligent-edge-what-it-is-what- its-not-andwhy-itsuseful-1704.html

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