

MB-340^{Q&As}

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

A company wants to create a new Dynamics 365 Commerce e-commerce website.

You need to complete all the prerequisites before you publish the online channel.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Create assortments and add the online store.
- B. Configure the category navigation hierarchy of the website.
- C. Create the online store and configure properties.
- D. Add the online store to the channel database.
- E. Add the online store to the organization hierarchy.

Correct Answer: BCE

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>
<https://docs.microsoft.com/en-us/dynamics365/appuser-itpro/set-up-an-online-store>

QUESTION 2

You work as the Accounts Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

The company has sold a number of fixed assets.

You plan to enter the Fixed assets transactions in the Free text invoice page in Accounts Receivable.

For free text invoices, the fixed asset transaction type will be which of the following?

- A. Disposal
- B. Depreciation
- C. Acquisition
- D. Acquisition adjustment

Correct Answer: A

QUESTION 3

You work as a Financial Consultant. You have been hired by a company to manage the Microsoft Dynamics Finance

365 system.

You are configuring intercompany accounting.

You have configured the main accounts. You now need to configure a journal for the intercompany accounting.

Which journal type should you use?

- A. Budget
- B. Elimination
- C. Daily
- D. Allocation

Correct Answer: C

<https://docs.microsoft.com/en-us/dynamics365/finance/general-ledger/intercompany-accounting-setup>

QUESTION 4

HOTSPOT

You need to configure pricing.

Which features should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Feature
Implement student organization membership discounts.	<div> <div></div> <div> Trade agreements Customer attributes Price groups Customer groups </div> </div>
Configure prices for pens and paper at the student community center.	<div> <div></div> <div> Warehouse Retail channel attributes Price groups Category price rules </div> </div>

Correct Answer:

Answer Area

Requirement	Feature
Implement student organization membership discounts.	<div> <div></div> <div> Trade agreements Customer attributes Price groups Customer groups </div> </div>
Configure prices for pens and paper at the student community center.	<div> <div></div> <div> Warehouse Retail channel attributes Price groups Category price rules </div> </div>

Box 1: Trade agreement Create a new trade agreement Create and post a new trade agreement journal

1.
Go to Navigation pane > Modules > Sales and marketing > Prices and discounts > Trade agreement journals.
2.
Etc.

Box 2: Category price rules Note: Products are categorized by the groups: All products

- *
General supplies ** Pens ** Paper ** Other
- *
Etc.

The category price rules feature in Commerce gives you an easy way to create new trade agreements for all the products in a category. This feature also lets you automatically find existing trade agreements for the products in the category and expire them.

When you select the option to expire existing trade agreements, the system creates a new trade agreement journal for the products in the category that have an active trade agreement.

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/create-new-trade-agreement> <https://docs.microsoft.com/en-us/dynamics365/commerce/price-management>

QUESTION 5

A company uses call centers.

You need to configure the call centers for cross-selling products and validating sales orders.

What should you configure?

- A. Enable direct selling
- B. Fraud check
- C. Enable order price control
- D. Enable filter auto charges by channel

Correct Answer: A

If the Enable direct selling setting is turned for the call center channel, users can take advantage of the upsell and cross-sell features of Commerce.

Incorrect: Not C: When the Enable order price control setting is turned, only authorized users can change the sales price of an item during order entry Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-order-processing-options>

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