

# MB-340<sup>Q&As</sup>

Microsoft Dynamics 365 Commerce Functional Consultant

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## QUESTION 1

### HOTSPOT

You need to configure the mobile POS terminal used for the store pickups and connect the payment device.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Requirement	Component
Select the application code base that will be used by the solution.	<div>▼</div> <div>Modern POS</div> <div>Cloud POS</div>
Connect the payment device to the store pickup terminal.	<div>▼</div> <div>OPOS drivers direct connection</div> <div>Network IP hardware station</div> <div>Windows drivers direct connection</div> <div>Network IP direct connection</div>

Correct Answer:

### Answer Area

Requirement	Component
Select the application code base that will be used by the solution.	<div>▼</div> <div>Modern POS</div> <div>Cloud POS</div>
Connect the payment device to the store pickup terminal.	<div>▼</div> <div>OPOS drivers direct connection</div> <div>Network IP hardware station</div> <div>Windows drivers direct connection</div> <div>Network IP direct connection</div>

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>

<https://docs.microsoft.com/en-us/dynamics365/commerce/retail-peripherals-overview>

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## QUESTION 2

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

A company requirement states that all purchase orders for purchases under \$500 must be approved by a line manager. All purchase orders for purchases over \$500 must be approved by the Finance Manager.

You are configuring workflow process in Dynamics 365 Finance to meet the purchase order approval requirements.

You need to configure the permissions in the workflow.

Which of the following actions should the 'originator' be able to perform?

- A. Delegate
- B. Complete
- C. Start a workflow
- D. Approve

Correct Answer: C

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## QUESTION 3

You work as the Finance Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

A budget was configured at the start of the year for several large projects.

During the budget cycle, the company decides to start a new project.

You need to reallocate funds from the existing budget to the new project.

Which of the following budget codes should you use for the reallocation of the budget funds?

- A. Transfer
- B. Revision
- C. Encumbrance
- D. Original budget
- E. Carry-forward budget

Correct Answer: A

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## QUESTION 4

### DRAG DROP

A company uses Dynamics 365 Commerce.

The company offers multiple discounts on each product. Each discount type has a different priority.

You need to configure the discount engine parameters.

What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

### Configurations

Discount performance

Discount concurrency control

### Answer Area

### Requirement

Apply the best prices and compound them within the priority.

Always compound discounts on the original price.

### Configuration

Correct Answer:

## Configurations

## Answer Area

### Requirement

Apply the best prices and compound them within the priority.

Always compound discounts on the original price.

### Configuration

Discount concurrency control

Discount performance

### Explanation:

**Box 1: Discount concurrency control** Discount concurrency control model The discount concurrency control model changes when and how multiple discounts are applied to products in a transaction. The Best price and compound concurrency control model option on the Discounts tab on the Commerce parameters page is different from the Discount concurrency mode property on each discount.

In earlier versions of the app, there was only one way to apply multiple discounts based on the discount type, discount concurrency mode, and pricing priority (if used) properties of discounts. Now, the discount concurrency control model setting affects how all discounts compete and compound together.

**Best price and compound within priority, never compound across priorities** This is the default and is the legacy way in which multiple discounts are processed. When this option is selected, all compound discounts within the same pricing priority are combined, and the combined result competes with any best price discounts in the same pricing priority. After a discount is applied to a product, all discounts at lower pricing priorities are ignored.

**Box 2: Discount performance**

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/apply-multiple-retail-discounts>

## QUESTION 5

### DRAG DROP

A company uses Dynamics 365 Commerce Modern POS across 100 stores.

Stores receive product deliveries directly from vendors. The stores use the inbound inventory operation within Modern POS to receive the orders into store inventory.

A store encounters the following error when trying to receive an order:

The quantity entered exceeds the over-delivery tolerance. The maximum total quantity you can receive for this product is \15\.

You need to resolve the issue and prevent it from happening again.

What should you do? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Actions	Answer Area	
	Requirement	Action
Increase the over delivery percentage value on the purchase order line	Enable the store to receive orders	Action
Increase the purchasing over delivery percentage value on the product	Prevent the problem from recurring	Action
Increase the over delivery percentage value to the transfer order line		
Increase the inventory transfer order over delivery percentage value on the product		

Correct Answer:

Actions	Answer Area	
	Requirement	Action
	Enable the store to receive orders	Increase the over delivery percentage value on the purchase order line
	Prevent the problem from recurring	Increase the purchasing over delivery percentage value on the product
Increase the over delivery percentage value to the transfer order line		
Increase the inventory transfer order over delivery percentage value on the product		

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/pos-inbound-inventory-operation>

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