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QUESTION 1

What provides free access to an environment with several clusters capable ofshowcasing various hypervisors, Prism interfaces, and hardware platforms?

A. X-Ray

B. Nutanix Cloud Management Platform

C. demo.nutanix.com

D. Nutanix Cluster check

Correct Answer: C

QUESTION 2

A customer is evaluating Microsoft Exchange, but is under the impression that Nutanix is less than ideal platform for Exchange. What should you highlight in this situation?

A. The Hypervisor agnostic capabilities of Nutanix align with Microsoft mandate to run Exchange on Hyper-V

B. As mailbox grow in number and size, isolating the compute and storage will reduce performance degradation

C. Nutanix has a platform that combines compute and storage into a single appliance and allows for predictive mailbox growth for individual users

D. Nutanix has an Exchange Solution Reviewed Program (ESRP) that has been validated by Microsoft for 50,000 customers

Correct Answer: C

QUESTION 3

A customer is considering public cloud instead of Nutanix. Which value driver should you use in this situation?

A. Nutanix has the ability to enable an on-premise cloud experience

B. Nutanix has the ability to provide rapid time to market

C. Nutanix has the ability to migrate customers from different hypervisors to AHV

D. Nutanix has the ability to address budget concerns with a positive TCO/ROI

Correct Answer: A

QUESTION 4

A VDI administrator is frustrated with being unable to scale home directories, user profiles, and departmental shares as

the number of VDI users grows. Which featureshould he use to solve this problem?

A. AFS has elastic capabilities

B. AFS allows users to collaborate on files easier

C. AFS can mitigate the effects of a bootstorm

D. Prism helps troubleshoot issues much faster

Correct Answer: A

QUESTION 5

A customer is considering changing server manufacturers in the next 12 to 18months. Which Nutanix solution should be positioned for this customer?

A. Prism

B. Nutanix Software

C. Xi

D. IBM HCI powered by Nutanix

Correct Answer: B

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