# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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#### **QUESTION 1**

Which Nutanix product is delivered security hardened and includesbuilt-in security throughout the entire development cycle?

- A. Prism
- B. AHV
- C. Sizer
- D. Calm

Correct Answer: B

#### **QUESTION 2**

A customer struggles with application-level security. Policy creation for the applicationsis difficult due to lack of domain knowledge or application complexity. Which Nutanixproduct can address this issue?

- A. Prism Pro
- B. AHV
- C. Flow
- **D.** Acropolis Network Services

Correct Answer: D

#### **QUESTION 3**

A customer is considering changing server manufacturers in the next 12 to 18months. Which Nutanix solution should be positioned for this customer?

- A. Prism
- B. Nutanix Software

C. Xi

D. IBM HCI powered by Nutanix

Correct Answer: B

#### **QUESTION 4**

An IT administrator is frustrated with having to create multiple and similarenvironment everyday. Which Nutanix solution can automate this task?

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- A. Acropolis
- B. AHV
- C. Flow
- D. Calm
- Correct Answer: D

#### **QUESTION 5**

How is the Prism User Interface accessed?

- A. From a storage array
- B. From a locally installed Windows application
- C. Through the Nutanix Marketplace
- D. Via any web-based browser
- Correct Answer: D

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