

NCSR-LEVEL-2^{Q&As}

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QUESTION 1

A prospect has regulatory concerns and requires network isolation of VMs that process personally identifiable information (PII). Which Nutanix solution address this concern?

- A. Prism Pro
- B. Calm
- C. Acropolis
- D. Flow

Correct Answer: D

QUESTION 2

Which two 3rd-party x86 servers are included in the Nutanix hardware compatibility list (HCL) as validated Nutanix software rather than OEM? (Choose 2)

- A. Oracle SPARC Servers
- B. IBM Power Servers
- C. HP ProLiant Servers
- D. Cisco UCS Servers
- E. Huawei servers

Correct Answer: CD

QUESTION 3

Which Nutanix product is delivered security hardened and includes built-in security throughout the entire development cycle?

- A. Prism
- B. AHV
- C. Sizer
- D. Calm

Correct Answer: B

QUESTION 4

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

- A. Nutanix software running on HPE Synergy
- B. Nutanix software running on HPE DL380
- C. Nutanix NX Appliance
- D. Nutanix software running on HPE Apollo

Correct Answer: B

QUESTION 5

A VMware customer is in between buying cycle and indicates they lack the budget for both storage and server. Which strategy should you use to address the customer's constraints in this situation?

- A. Engage distribution to leverage Nutanix buy-back program
- B. Recommend a Nutanix healthcheck of their current environment
- C. Review their VMware spending and explore a migration to AHV
- D. Set a meeting when their refresh cycles coincide

Correct Answer: C

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