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QUESTION 1

To implement an eligibility criteria you use a ______.

- A. Eligibility
- B. Segment
- C. Switch
- D. Proposition Filter

Correct Answer: D

QUESTION 2

The Prioritize component always outputs _____

- A. all eligible offers
- B. top 1 offer
- C. top 3 offer
- D. an arbitrary number of offers
- Correct Answer: A

Reference: https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf

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QUESTION 3

The Adaptive Model output that is automatically mapped to a strategy property is _____

- A. performance
- B. propensity
- C. evidence
- D. score
- Correct Answer: C

Reference: https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf

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QUESTION 4

From two churn models with the similar performance, we choose the one with the ______.

- A. highest churn rate
- B. highest number of predictors
- C. fewest number of predictors
- D. most evidence

Correct Answer: A

QUESTION 5

What are the most important aspects taken into consideration when determining the Next-Best-Action?

- A. Product discounts and business profitability
- B. Network bandwidth and call duration
- C. Market trends and customer satisfaction
- D. Business objectives and customer needs
- Correct Answer: D

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