

# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

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## QUESTION 1

A deleted record needs to be recovered from the Recycle Bin. Where can the user find the Recycle Bin?

- A. Setup
- B. App Launcher
- C. Global Search

Correct Answer: B

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## QUESTION 2

A Salesforce associate wants a visual summary of opportunities in a list view. The associate would like to summarize, filter, and move opportunities along the pipeline. What should they do to meet this requirement?

- A. Create an Opportunity Summary report.
- B. Create an Opportunity List View.
- C. Create an Opportunities Kanban View.

Correct Answer: C

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## QUESTION 3

A Salesforce associate wants to filter a Lead report by a secondary industry field.

Who would the associate typically work with to get a new field added in their Salesforce org?

- A. Salesforce Developer
- B. Salesforce Administrator
- C. Salesforce Technical Architect

Correct Answer: B

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## QUESTION 4

What is the maximum number of rows will display?

- A. 2,000
- B. 5,000
- C. 3,000

Correct Answer: A

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## QUESTION 5

What should the account owner at Get Cloudy Consulting use to learn the sum of the amount for each opportunity?

- A. The Opportunity related list
- B. A custom report type
- C. A Roll-Up Summary field

Correct Answer: C

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