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QUESTION 1

Which tool creates a visual representation of objects and their relationships?

- A. App Launcher
- B. Object Manager
- C. Schema Builder

Correct Answer: C

QUESTION 2

When a sales rep needs to give an additional discount for an opportunity, a manager needs to review and authorize the discount request. What should be used to lock the record before a decision is made?

- A. validation rule
- B. Approval process
- C. Page layout

Correct Answer: B

QUESTION 3

A Salesforce user at Get Cloudy Consulting informs the company's Salesforce associate they have moved to another department in the organization and no longer need access to Salesforce. How should the associate change the user's access?

- A. Delete the user to free up the Salesforce license.
- B. Do nothing; the user may need to access Salesforce in the future.
- C. Deactivate the user to free up the Salesforce license.

Correct Answer: C

QUESTION 4

A Salesforce associate wants to refresh a report and email it to an executive team each week. Which functionality of Salesforce Reports should the associate use?

- A. Refresh
- B. Notifications
- C. Subscriptions

Correct Answer: C

QUESTION 5

What is the maximum number of rows a report will display?

- A. 5,000
- B. 3,000
- C. 2,000

Correct Answer: C

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