

# ADX-201C<sup>Q&As</sup>

Administrative Essentials for New Admins in Lightning Experience +

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## QUESTION 1

Data validation rules impact all supported objects except for...

A. Forecasts and Territories

Correct Answer: A

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## QUESTION 2

Who can delete records?

A. The ability to delete individual records is controlled by administrators, the record owner, users in a role hierarchy above the record owner, and any user that has been granted "Full Access."

Correct Answer: A

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## QUESTION 3

Users can be restricted to view a particular field in views, searches and reports by hiding the field at A. Page Layout

B. Field Level Security

C. User Profile

D. None of the Above

Correct Answer: B

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## QUESTION 4

The difference between an opportunity record type and a sales process is:

A. The sales process controls the stage field, the record type controls all other picklist fields

B. The record type controls the stage field, the sales process controls all other picklist fields

C. The record type controls the picklist fields

D. The sales process controls all picklist fields

Correct Answer: A

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**QUESTION 5**

A System Administrator can edit a profile to:

- A. Prevent a user from viewing custom tabs
- B. Prevent the use of Mass email
- C. Deny a user access to other users leads

Correct Answer: B

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**QUESTION 6**

When a field is deleted it sits in the recycling bin for 30 days

- A. True
- B. False

Correct Answer: B

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**QUESTION 7**

Where does an Administrator control field-level security for users?

- A. Role
- B. User
- C. Profile
- D. Sharing Rule

Correct Answer: C

Reference: [https://help.salesforce.com/articleView?id=admin\\_fls.htm&type=5](https://help.salesforce.com/articleView?id=admin_fls.htm&type=5)

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**QUESTION 8**

Forecasting can be used with Custom Fiscal Years.

- A. True
- B. False

Correct Answer: B

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**QUESTION 9**

Folders are used to manage:

- A. Either Reports, Price Books, Documents. or Email templates
- B. Either Reports, Dashboards, Documents, or Products
- C. Either Reports, Dashboards, Documents, or Email templates
- D. Either Reports, Dashboards, Documents, or Other Folders

Correct Answer: C

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## QUESTION 10

What is the maximum length of the field type "Text Encrypted"?

- A. 255
- B. 191
- C. 128
- D. 256

Correct Answer: B

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## QUESTION 11

Users are trying to create Opportunities and are receiving errors when populating a custom picklist field. When users select either of the values in the picklist, they receive different error messages above the field and are not able to save the Opportunities.

What is the likely cause of the error?

- A. The users don't have access to the Large Enterprise Record Type.
- B. There are contradicting validation rules on the picklist field.
- C. The users don't have access to the picklist field.
- D. The two picklist values are unavailable to the Record Type.

Correct Answer: B

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## QUESTION 12

What are Chatter Groups?

- A. Check the answer in explanation.

Correct Answer: A

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Chatter groups let you share information with specific people. For example, if you're working on a project and want to share information only with your team members, you can create a Chatter group for your team.

Chatter groups include a list of members, a Chatter feed, and a photo. You can create the following types of Chatter groups:

**Public:** Anyone can see the group's updates, but only members can post updates. Anyone can join a public group.

**Private:** Only members can see and post updates. The group's owner or managers must add members.

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### QUESTION 13

In order to enable multi-currency feature in Salesforce, you must

- A. Contact Salesforce.com
- B. Check the Enable Multi-currency checkbox in your Chatter profile
- C. Operate your business in at least two different countries
- D. You cannot enable this feature once you've implemented Salesforce.

Correct Answer: A

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### QUESTION 14

Do Validation rules get enforced on the Lead Conversion?

- A. Yes
- B. No

Correct Answer: B

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### QUESTION 15

What are Standard Reports?

- A. Out of the box reports from SF

Correct Answer: A

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