

C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP6

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QUESTION 1

What can be identified as the most likely reason for a delivery split in a collective delivery run?

- A. The shipping conditions of two separate items in the sales order differ from one another.
- B. The loading group of one of the items in the sales order differs from the others.
- C. The sales order line items have the same route and the same shipping point, but different ship- to parties.
- D. The physical weight of the total line items exceeds the capacity of the truck that is being used to deliver the product.

Correct Answer: C

QUESTION 2

For which of the following can you use a distribution channel? (Choose two)

- A. To determine the address in the output of the order confirmation
- B. To assign a delivery plant for sales processes
- C. To distinguish material master data used during sales order processing
- D. To determine the transportation scheduling for a material during sales order processing

Correct Answer: BC

QUESTION 3

You have been asked to change a process so that only automatically determined conditions are redetermined in the billing document during sales invoicing.

Where is this behavior controlled?

- A. In the item category of the billing type
- B. In the billing type
- C. In the copy control at item level
- D. In the condition type

Correct Answer: C

QUESTION 4

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 5

Which of the following are split criteria that prevent the combination of sales orders into one delivery document?
(Choose three)

- A. Incoterms
- B. Ship-to party
- C. Goods issue date
- D. Shipping point
- E. Plant

Correct Answer: ABD

QUESTION 6

A company wants to give their customers an additional free laptop for every 10 laptops they buy of the same model.

Which of the following scenarios would implement this?

- A. Free goods with an exclusive bonus quantity that increases the quantity without generating a subitem
- B. Free goods with an inclusive bonus quantity that generates a subitem
- C. Free goods with an inclusive bonus quantity using the free goods calculation rules
- D. Free goods with an exclusive bonus quantity using the free goods calculation rules

Correct Answer: D

QUESTION 7

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Material availability date
- C. Confirmed delivery date
- D. Replenishment lead date

Correct Answer: B

QUESTION 8

A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Use the condition technique and assign a billing date determination profile to the payer's customer master record.
- B. Maintain a factory calendar with a single date per month and assign it to the payer's customer master record.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Maintain a billing date profile and assign it to the sales document type.

Correct Answer: B

QUESTION 9

Which of the following actions are part of the configuration of the material determination function? (Choose three)

- A. Assign the material determination procedure to a sales document type.
- B. Define the substitution reason that determines whether a manual or automatic substitution process should be used.
- C. Assign the material determination procedure to a sales area.
- D. Specify the relevant substitution reason in the access sequence.
- E. Define condition tables in Customizing (IMG).

Correct Answer: ABE

QUESTION 10

What settings are mandatory when implementing a packing process based on the delivery? (Choose two)

- A. You must activate automatic packing for the relevant delivery item categories.
- B. You must create a sales bill of material (BOM) that determines the packaging materials.
- C. You have to create material master records for the different packaging materials.

D. For each delivery item category, you have to decide whether the item can be packed, cannot be packed, or must be packed.

Correct Answer: CD

QUESTION 11

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?

- A. Sales document type WK1 and material group VC (Value contract)
- B. Sales document type WK1 and value contract material WKM1
- C. Sales document type WK1 and item usage VCTR (Value contract)
- D. Sales document type WK1 and item category group NORM

Correct Answer: C

QUESTION 12

If the material entered in the sales order is not available, how is the user alerted to this situation?

- A. The availability control screen is displayed.
- B. The system automatically sets the order quantity to zero.
- C. The incompleteness log displays the unconfirmed schedule line as a missing field.
- D. The system highlights the schedule line.

Correct Answer: A

QUESTION 13

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active. How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

QUESTION 14

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required? (Choose three)

- A. Maintain the requested sales revenue account directly in the payer's customer master record.
- B. Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
- C. Create and assign the account key of affiliated companies directly in the payer's customer master record.
- D. Assign the affected sales revenue account to the key combination in Customizing that includes the account assignment group field.
- E. Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

Correct Answer: BDE

QUESTION 15

You have configured a sales document type with the following number systems:

Number range internal assignment: 01

Number range external assignment: 02

Item number increment: 10

Subitem increment: 1.

What are the actions and consequences when you create a sales order based on this document type? (Choose two)

- A. Action: You enter a sales document number manually and save the sales document. Consequence: A number from number range 01 is assigned to the document.
- B. Action: You enter a bill of material (BOM). Consequence: The subitems are numbered with increments of one.
- C. Action: You enter a sales document. Consequence: You can enter an external document number from number range 02 or receive an internally assigned document number after saving.
- D. Action: You save the sales order. Consequence: A new sequential document number is generated by number range 02.

Correct Answer: BC

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