

HPE2-E75^{Q&As}

Selling HPE Edge-to-Cloud Solutions (2021)

Pass HP HPE2-E75 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/hpe2-e75.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

What is one way HPE and Arubasolutions help to enhance security?

- A. They confine data and memory-driven computing to the network core.
- B. They build a silicon root of trust into IoT device hardware.
- C. They can onboard, monitor, and apply policies to BYOD and IoT devices.
- D. They ensure that archived data is encrypted and compliant with regulations.

Correct Answer: C

QUESTION 2

Which customer would be a good candidate for HPE Flexible Capacity?

- A. a company that does not think pay-as-you-go funding options ultimately benefit companies and that wants to maintain a CAPEX model
- B. a company that is purchasing some services in public cloud but is concerned about public cloud security
- C. a small company that wants to move from a small on-premises network to public cloud
- D. a company that recently updated their data center and anticipates no further updates for at least a year

Correct Answer: B

QUESTION 3

Which issue does HPE help to resolve with memory-driven computing?

- A. Data is increasing exponentially while processor speeds are leveling off.
- B. Modern workloads need to bring more processing power to relatively small data sets.
- C. Remote storage cannot support high enough capacities for modern applications.
- D. Hard disk drive (HDD) is not cost-effective for storing large amounts of data.

Correct Answer: A

QUESTION 4

A customer needs to analyze very large amounts of data and has reached a dead-end in increasing the speed of results. Which HPE- innovation has been proven to accelerate analytic applications such as Spark?

- A. unified API

- B. memory-driven computing
- C. software-defined infrastructure
- D. latest generation processors

Correct Answer: B

QUESTION 5

How does HPE Flexible Capacity benefit customers?

- A. It allows them to meet their anticipated OPEX needs by prepaying for capacity at discounted prices.
- B. It provides a public cloud solution, allowing them to migrate their services to an easily accessible cloud.
- C. It allows them to have the infrastructure capacity that they need but pay only for what they use.
- D. Its on-premises-only workload deployment strategy saves them the expense of deploying workloads off premises.

Correct Answer: C

QUESTION 6

A customer states that their company already has a mix of private and public cloud services, and they find it complex to manage. What should you explain about HPE Hybrid IT?

- A. HPE Hybrid IT removes public cloud service from the mix, making the solution easier to control and more scalable.
- B. HPE Hybrid IT provides a unified view of all IT resources, including both on-premises and off-premises resources.
- C. HPE Hybrid IT transforms traditional composable resource pools into pools in which storage and servers scale together.
- D. HPE Hybrid IT helps IT operations spend more time maintaining critical services rather than responding to line-of-business demands.

Correct Answer: B

QUESTION 7

What goal does a customer who plans to implement DevOps have?

- A. to develop a more efficient way to use office space
- B. to enhance the operational efficiency of SQL databases
- C. to use unified communications (UC) to help employees collaborate
- D. to make IT more responsive to developers' needs

Correct Answer: D

QUESTION 8

What is one trend that drives the need for HPE Intelligent Edge solutions?

- A. a more cautious approach to as-a-service solutions
- B. the need to shift from aCAPEX to an OPEX funding model.
- C. demands for more rapid provisioning of applications.
- D. a workforce that is much more mobile and collaborative.

Correct Answer: D

QUESTION 9

You have identified a potential hybrid IT prospect. In your next conversation, you learn that the customer has just started to virtualize the data center. Which desired business outcome indicates that the customer is a good prospect for a services-led effort to consolidate, virtualize, and modernize the data center?

- A. an emphasis on improving employee experience with a more modern network solution
- B. the desire for a private cloud solution that integrates with Amazon Web Services (AWS)
- C. the need for a container as a service (CaaS) solution that integrates with Docker
- D. a focus on optimizing the data center to increase efficiency and lower costs

Correct Answer: D

QUESTION 10

The need for greater agility is creating a need for a new role for IT. What is one way that IT's role is changing?

- A. IT provides a competitive advantage for the company.
- B. IT needs to plan more extensively before making any changes.
- C. IT now makes most purchasing decisions on its own.
- D. IT plays a supportive role in the background.

Correct Answer: A

QUESTION 11

Which customer issue does an in-memory database address?

- A. the need for faster insights from data
- B. the need for desktop virtualization
- C. the need for flexible storage and compute scaling
- D. the need for data virtualization in the cloud

Correct Answer: A

QUESTION 12

Which key benefit of HPE Synergy helps to distinguish HPE from the competition?

- A. the ability to support virtualized workloads from leading vendors such as VMware
- B. the ability to dynamically deploy location-based service apps to customer mobile devices
- C. the ability to integrate IoT devices into the network with minimal security risks
- D. the ability to independently scale compute and storage resources, and redefine them dynamically

Correct Answer: D

QUESTION 13

How is HPE responding to the demands of next-gen technologies for more processing power and memory?

- A. HPE is investing in quantum computing and neuromorphic chips.
- B. HPE is encouraging customers to offset slowing processing power with more storage.
- C. HPE is relying on Moore's law to take effect for more processing power.
- D. HPE is redesigning servers with photonic processors and memory-driven computing.

Correct Answer: D

QUESTION 14

What is one of the subjects that you should discuss in a discovery conversation about hybrid IT opportunities?

- A. how the customer uses open office space
- B. the customer's data management strategy
- C. the time since the customer's last network refresh
- D. the struggles the customer has in securing IoT

Correct Answer: B

QUESTION 15

You have identified a potential hybrid IT prospect. This customer has already virtualized much of the data center, although a few workloads run on bare metal. The customer also has some cloud services. The customer wants to continue using some public cloud services but bring other services back to the data center.

Which approach should you take with this customer?

- A. Take a services-led approach to help the customer unify their services in an automated hybrid cloud.
- B. Approach the customer with a pre-packaged HPE private cloud built on hyperconverged infrastructure.
- C. Help the customer plan how to update their database applications to better support big data and cloud object storage.
- D. Avoid wasting more time on this opportunity because the customer is already committed to public cloud.

Correct Answer: B

[HPE2-E75 Practice Test](#)

[HPE2-E75 Exam Questions](#)

[HPE2-E75 Braindumps](#)